



FINANCIAL AGREEMENT 2022-2023 Season

The following document provides a detailed breakdown of the financial requirement for each athlete/dancer who is offered a spot on the team. Please be sure to read through this document in its entirety as well as any supplemental team documents before committing to the team. If you have any questions regarding the financial aspect of the program as laid out in this document, please reach out to Antoinette Golesh at SparkJrPrograms@gmail.com.

FINANCIAL BREAKDOWN

The total costs for the season are divided into 3 general categories; tuition, facilities fees, and out-of-pocket expenses. **Tuition and facilities fees are due by the 1st of each month.** Payments will be made using our GoMotion system (see more information below). The following summarizes what is included in each category:

TUITION is calculated on a yearly basis and divided between 11 months. Tuition includes the following items:

- Team Uniform*
- Poms
- Jazz Costume
- Tights
- Competition Fees
- Staffing Costs + Director Fees
- Practice Time
- SPARK's Junior Summer Intensive
- Spirit Fund (Bows, banquet gifts, misc. items)
- Annual Registration Fee

**If your dancer already has the correct uniform for the season, the total amount for a uniform will be credited back to your account. If this is the case, please let coaches know at the first parent meeting.*

FACILITIES FEES are the total costs for facilities for the team over the course of the season. Facilities fees are billed monthly in addition to tuition and are calculated based on the following:

(Hourly Rate for Facility x Hours per Month of Facility Usage) / # Dancers on Team = Monthly Facilities Fee

OUT-OF-POCKET EXPENSES are items that will need to be purchased and in-hand by specific dates as outlined by your coaches over the course of the season. These items are required to be ordered/obtained by

you in accordance with team requirements (i.e. specific apparel, bag, shoes, etc.). Out-of-pocket items include the following:

- Practice Apparel (~\$120)
- Jazz Shoes/Pirouettes (~\$40)
- Team Bag (~\$80)
- Team Jacket (~\$60)
- Team Tennis Shoes (~\$80)
- USASF membership (~\$30)
- Competition Hair & Makeup Products (~\$40)

Please note that team practice apparel changes from season to season and is required for practices. If jazz shoes are in good condition, another pair does not need to be purchased unless the required team shoe changes. If at any point your jazz shoes develop an obvious hole or appear unfit for competition, a new pair must be purchased. Team bags from previous seasons may be used even if the team bag for the current season changes. Team jackets from a previous season may be used as long as they match the current general design (a different style of jacket is fine as long as the design on the back matches). USASF membership is required as outlined in the team handbook & contract. Specific competition hair & makeup product requirements are at the discretion of the coaches.

SUMMARY OF COSTS

We do recognize that this sport is expensive. As a program that exists to help junior dancers prepare for their High School Dance Team, we aim to mimic the structure of their respective high school team but on a smaller scale. As such, our budget and pricing are built to reflect that. We continually do our best to minimize costs for the season, and we create our annual budgets with this in mind. Upon request, we are happy to provide the estimated costs for the high school team in which your dancer will be joining for comparison. **Fundraising opportunities will be made available throughout the season (see below for more information).**

With that, the *estimated* summary of costs for the season is as follows:

Total Tuition: \$3,200

Estimated Facilities Fees

(Assuming 5 dancers @ \$30/hr): \$756

(Assuming 10 dancers @ \$30/hr): \$378

Estimated Out-of-pocket Expenses: \$300 - \$450

ESTIMATED TOTAL COSTS: \$3,878 - \$4,406

****Please note that aside from tuition, the costs listed above are ESTIMATED and will vary based on actual costs of items and facilities as detailed above****

FUNDRAISING

At the request of the team/parents, multiple opportunities for fundraising will be made available throughout the season in the form of individual and team fundraisers. Individual fundraisers will be optional and any amount earned through individual fundraisers will go towards your individual account. Team fundraisers will be required and any amount earned through team fundraisers will go towards expenses for the team. Team fundraising amounts will be applied to the following as funds allow:

- Music*
- Competition Fees
- Facility Fees
- Team Banquet "Extras" (Nicer awards, gifts from SPARK, etc.)

*Team fundraising for music costs are REQUIRED. If music costs are not covered by fundraising (approx. \$500-\$600), the total will be divided amongst the athletes/dancers and will be due with your final payment in February. A minimum of 30-days notice will be given if music costs will be added to your bill.

In the event that funds are applied to competition fees and facility fees, this will show as a credit on your account.

DEPOSIT

A non-refundable deposit of \$450 is due at the first parent meeting following tryouts in order to secure your dancer's spot on the team. This amount goes towards the total for the season.

PAYMENTS

Payments are **DUE ON THE 1ST OF EACH MONTH**. All payments will be made through our website via GoMotion. We do not mail invoices or statements. All account information and charges can be accessed via your GoMotion profile. All payments are run on an auto-pay system and a valid card is required on file at all times, regardless of which payment plan you choose. A document with detailed instructions for registration and account setup and review will be provided at the first parent meeting following tryouts. A \$25 late fee will be applied to your account if payment is not received within 7 days after the balance is due. All payments made via card will incur a

A 10% **DISCOUNT** off the total cost will be automatically applied for siblings within the program. Additionally, 5% will be taken off tuition costs for those who choose to prepay tuition at the start of the season (this does not include facilities fees which will still be billed monthly).

FINANCIAL COMMITMENT

Our junior team season runs from April to January and any athlete/dancer who commits to the team is expected to commit to the entire season. Failure to maintain a ninety (90%) percent attendance rate may result in the suspension from upcoming competition (or performance) but not its financial obligations.

Billing for the season runs from April to February. This is done in order to reduce monthly tuition costs.

You are financially responsible for all contracted months or until SPARK is notified in writing a minimum of 30 days in advance. At that point, all future scheduled charges will be canceled. If your dancer is expelled from the team, that will serve as your 30 day notice.

Payments are non-refundable and non-transferable except in cases of a long-term injury accompanied by a doctor's note or moving out of state. Credit is not given for missed classes. Facilities fees will still be due regardless of your dancer's attendance record.

Accounts must be current with no outstanding balance for a student to continue classes.

ACKNOWLEDGEMENT OF FINANCIAL AGREEMENT

By signing below, I acknowledge my understanding of the terms written within this agreement. I understand that this is a binding contract between the parties, terms and agreements are enforceable in the proper courts and all monetary terms collectable when due. I also fully understand that if any of the above stated terms are violated by any of my family members, the result could lead to my athlete/dancer's immediate removal from the SPARK Junior Fillies team.

Parent/Guardian Name _____

Date: _____

Parent/Guardian Signature _____